

**Subject:** Colocation at Hurricane Electric  
**From:** Valerie <valeriet@he.net>  
**Date:** Mon, 10 Apr 2006 09:32:24 -0700 (PDT)  
**To:** "Justin S. Leitgeb" <justin@phq.org>

Hi Justin,

I am looking forward to the opportunity of providing you with our high quality services. Please let me know if you have any questions. You can reach me directly at 510-580-4127 or [val@he.net](mailto:val@he.net).

Hurricane Electric can offer HCoop, Inc. special pricing that would be available for bandwidth with colocation since you are a non profit if you are interested. We would be willing to give you \$1000/month for 100 Mbps if you go with colo at 48233 Warm Springs Blvd in Fremont.

SWITCHED 100 Mbps COLOCATION

Hurricane Electric is a TIER 1 -- Global TSP (Technical Service Provider) connected to multiple exchange points. Our network is rated 10th best in the World for network connectivity! <http://www.fixedorbit.com/metrics.htm>

Hurricane Electric's datacenters have multiple OC192's (10 Gbps) and Fiber Optic connections for redundancy. Our International Network backbone directly peers with over 500 Networks offering our customers fast reliable connectivity and the shortest possible routes.

Our Fremont facility features fully louvered individually locking cabinets starting at \$400/month.

FEATURES:

- \* 24/7 staffed NOC and tech support
- \* Video surveillance, inside and outside of the building
- \* UPS, Battery backup and an Emergency Diesel Generator
- \* Online usage bandwidth charts (MTRG)
- \* 24/7 Free reboots
- \* 24/7 Free remote hands (up to 15 minutes per incident)
- \* Additional bandwidth available as needed
- \* Simple Migration Path to 1,000 Megabit port and higher
- \* Individually locking cabinets (In Fremont)
- \* 24/7 customer access
- \* Carts available with monitor, keyboard, and mouse
- \* Environmentally controlled facility
- \* Back-up transit providers
- \* Our own Tier 1 Global Network
- \* Multiple OC192 (10 Gbps) connections!

Your own burstable 100 Mbps connection:

1 Mbps / 100 Mbps port for \$300 a month/\$30 per .1Mbps above

2 Mbps / 100 Mbps port for \$200 a month/\$20 per .1Mbps above

5 Mbps / 100 Mbps port for \$500 a month/\$10 per .1Mbps above

\*\*\*\*\* Special Pricing for HCoop, Inc.: Full 100 Mbps for a flat rate of \$1000 a month! \*\*\*\*\*

All bandwidth options include 12 inches (7U) of rack space for multiple machines!

All customers are on their own burstable full 100 megabit switched port. Usage is calculated using the 95th percentile technique (we sample bandwidth at 5-minute intervals and exclude the top 5 percent). Additional bandwidth above the included bandwidth is billed in one-tenth (0.1) of a megabit increments.

Hurricane Electric can offer hardware support at \$125 an hour. You'll want to keep spare parts or even a spare machine in your cabinet space. We also offer free reboots and free basic remote hands.

We also offer a tape changing service:  
(You'll need to have a tape drive and tapes)  
Weekly: \$50/month  
M-F: \$125/month  
daily: \$150/month

We do not sell hardware, offer firewalling support at this time, remote console, or off-site backups.

If you have any questions, please feel free to contact me at 510-580-4127 or by email at [val@he.net](mailto:val@he.net).

I look forward to hearing from you,

Valerie

Stop in for Virtual Tour of one of our Colo Facilities:

[http://www.he.net/tour\\_fremont.html](http://www.he.net/tour_fremont.html)  
[http://www.he.net/tour\\_sj.html](http://www.he.net/tour_sj.html)

Additional colocation facilities include: Palo Alto CA, Los Angeles CA, Mineola NY, New York City NY, Chicago IL, Dallas TX, Seattle WA, Washington DC, Ashburn VA, London UK, Amsterdam NL. Ask for details.

Hurricane Electric "Your Industrial Strength Business Class ISP"

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+----- H U R R I C A N E - E L E C T R I C -----+
| Valerie Turpen   Dedicated Internet Connections   Direct 510-580-4127
| val@he.net       Dedicated Servers                 Fax 972-359-7575
| Hurricane Electric   Colocation                   http://www.he.net
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Date: Sat, 08 Apr 2006 10:34:03 -0400  
From: Justin S. Leitgeb <[justin@phq.org](mailto:justin@phq.org)>  
To: [sales@he.net](mailto:sales@he.net)  
Subject: Colocation quote request

To whom it may concern:

Our Internet hosting cooperative HCoop, Inc. <http://hcoop.net/> is looking to colocate some servers. Could you give us a price quote on a package that would include all of the following? We are a registered non-profit corporation, so we'd love to hear about any discounts that you extend to non-profits.

\*

Qty. 2 web servers (perhaps 1U), each with:

- o RAID 1
- o About 73 GB of HD space
- o Minimum 1 GB RAM

\*

Qty. 1 fileserver (perhaps 2U) with:

- o Hardware RAID 5 (SATA RAID would be acceptable)
- o 4 x 400 GB or 500 GB disks

\*

Serial console that can connect to any of our servers

\*

Hardware firewall, along with a LAN-like arrangement among our servers

\*

We want a comprehensive file back-up set-up. We can handle most of

this ourselves using the fileserver we want to include, but we will also need less frequent back-ups of all of our data to locations that couldn't be compromised without physical access, even if an attacker managed to get root access on any of our servers. We're hoping that you can provide such an off-site back-up service.

We're interested in owning the servers that we host, and we'd also like some kind of hardware support contract, where as part of the package you would fix/replace hardware that failed. We're open to the possibility of buying the hardware through you to make this more feasible. Also, we're flexible on many of the details of our plans, so suggestions based on what you've known to work well in your environment are much appreciated.

Finally, if you do not sell hardware directly with a support contract, we're interested in your "remote hands" rate, as well as the range of hardware that you would be willing to support.

Thanks!

Justin S. Leitgeb

HCoop, Inc. Representative